

**SANC is a certification system based on how plants are produced rather than on how those plants look at the time of a single inspection.**

**The SANC Concept includes:**

- Assessing pest risk throughout the production chain.
- Addressing those risks efficiently and effectively.
- Incorporating all plant pest management practices into a single, auditable system.
- Staying informed and prepared for the next pest on the horizon.
- Partnering with state plant regulators to grow quality plants.

**Are you ready to receive SANC-certified plants?**

**Is SANC in *your* future?**

**Find out more! Check out <http://sanc.nationalplantboard.org>**



### **GROWING BETTER:**

**Reducing pests associated with nursery stock by identifying and dealing with pest hazards at all stages in the plant production system.**



**Promoting a harmonized, risk-based systems approach to nursery and greenhouse certification**



**<http://sanc.nationalplantboard.org>**

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## DEALING WITH PEST HAZARDS USING A SYSTEMS APPROACH

Developing a set of best management practices to address pest hazards in a nursery can range from very simple, easily-implemented steps to long-term strategic planning.

For example: one hazard to any operation is incoming plant material which may be infested or infected with plant pests (insects, diseases, or weeds). A critical control point is the receiving of those plants. Through a risk assessment, a nursery might decide:

- That their current process for bringing in new plants is sufficient to stop pests from entering with new plant material.
- That they need to put up new signs to remind workers receiving material to keep it separated until inspected for pests.
- That they need to train employees to inspect plants for signs and symptoms of pests.
- That the nursery should invest in a new isolation area to “quarantine” new plants until their pest status can be properly assessed.

The SANC Program does not dictate how you address the hazard, it helps you identify hazards and develop a plan to address those hazards that works for your unique operation.

## NURSERIES PARTICIPATING IN THE SANC PROGRAM SAY...

“SANC has helped to organize our entire production team, engage them from a different angle and open the door to better communication, education, and scouting within our organization. It is great to be on the front end of preventing problems. Keeping our employees involved in the growing process is key to producing high quality nursery stock. This program is also helping employees think outside the box and their area, which is improving many production practices within our operation.”

- *Tom Buechel, McKay Nursery, WI*



*John Rausch from Conard-Pyle in PA says... “It’s not as hard as you think - you’re doing a lot of these things now.”*



“Going through the SANC process helped us create a better organizational structure. Putting our plan on paper fortifies what we’ve been working towards.”

- *Mike Richardson, Walla Walla Nursery, WA*



*From Greenleaf Nursery Co., OK... “SANC will save us time and effort to ship to customers in states that currently require our Ag Inspector to inspect the shipment before it can be loaded. During our busiest shipping days, that will be very valuable.”*